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Hunter's 1938 Gladiolus Trade List

Our 21st Year Growing Bulbs for the Seedsmen, Florists, and Nurserymen of America

Here are 20 great glads for 1938 from our extensive trial grounds, selected after being thoroughly tested for cut flower possibilities. I believe buyers interested in adding something new will do well to try this entire collection. Remember you are not taking chances in buying these varieties. They have been tried out in quantity under our regular field conditions. Selected as the best from several hundred highly rated, well advertised new varieties of the past few seasons. IF YOU CANNOT TRY ALL OF THEM TRY AT LEAST THREE OR FOUR. I believe it will pay you to get started now with these varieties. Prices are per single bulb so you may buy a few or as many as you want to try.

AMADOR (Kingsley) Mid-season. A very fine glowing red Gladiolus that does not burn or fade. Five to eight good size florets open at once. Opens clear to the tip. First size bulbs 10c each.

*****BLUE BEAUTY** (Pfitzer 1934) Mid-season. Color medium violet with edges of petals overlaid violet-blue. 6-8 large, wide open florets of fine round form. Excellent long spike with 20 or more buds. Strong healthy grower. Beautiful exhibition variety, suitable for cut flower purposes. First size bulbs \$1.00 each. Bulblets \$10.00 per 100.

*****BLUE LADY** (Our 1938 introduction.) Early mid-season. The most promising commercial blue to date. Medium hue of violet blue with a deeper throat marking. Much better than either Mad. von Konijnenburg or Ave Maria on account of a better color, larger flowers and better flowering spike. If you have had trouble growing blue Gladiolus try this one. It has more vigor than any others we have tried. First size bulbs \$1.00 each. Bulblets \$20.00 per 100.

DEBONAIR (Palmer) Late. LaFrance pink shading to shrimp pink with creamy throat blotch. A clear, light pink except that it sometimes flecks darker. 6-8 medium large blooms open on a very tall, always straight spike, and with an extremely long flower head. The tallest Gladiolus in our fields. First size bulbs 5c each.

*****GRAFIN LIVIA CHOTEK** (Pfitzer 1936 introduction) Early. Light violet-blue with deeper blue throat marking. This is the nearest blue Gladiolus to date. A sensation at the M. G. S. State exhibition at Grand Haven in 1937. Reminds one of the famous old "Bedenia". Very early, vigorous, free blooming variety that has a particular appeal to all lovers of violet-blue Gladiolus. First size bulbs \$1.00 each. Bulblets \$12.50 per 100.

JALNA (Palmer 1936 introduction) Mid-season. Pleasing, smoky salmon and rose. Ten or more open blooms of exhibition type. Seedling of Picardy. Vigorous and promising. Charming on account of unusual color. Superb cut flower for home decoration with remarkable keeping qualities. First size bulbs \$1.00 each. Bulblets \$2.50 per 100.

J. S. BACH (Pfitzer) Early. Exhibition salmon red, somewhat lighter in throat, with wide median lines on each petal which help to beautify the appearance of the flower and spike. First size bulbs 50c each.

KASSEL (Pfitzer) Mid-season. A bright attractive scarlet with no markings. Beautiful, well formed, large flowers. Excellent grower and a promising cut flower. First size bulbs 10c each.



MRS. E. J. HEATON

MRS. E. J. HEATON (Heaton) Mid-season. Warm, glowing salmon pink with cream throat. Very tall, vigorous grower that withstands heat and drought and will open 8 florets in the field. Good growth habits and most promising as a commercial variety. The outstanding Gladiolus in our fields this past year. First size bulbs 20c each.

LA FIESTA (Salbach 1935) Mid-season. Remarkable new color in Gladiolus. A clear, bright, apricot orange that does not fade in the sun. A very gay appearing flower with very long flowering spikes that have been a sensation this past season. First size bulbs 25c each.

NEW ERA (Ellis-Majeski 1936 introduction) Mid-season. A real pink, extremely ruffled and frilled. Eosine pink blended with LaFrance pink. 7-10 open florets. Good placement and texture. A prize winning beauty that you will want. Large bulbs \$3.50 each. Bulblets 25c each, 10 for \$2.00, 100 for \$16.00.

OLIVE MARIE BROWN (Phelps) Mid-season. Clear apricot orange with as many as 12 or more open bloom at one time. Medium size flowers and a wonderful new color for florists' work. 1931 Award of Merit National Show at Cleveland. First size bulbs 25c each.

RED LORY (Errey) Mid-season. Carmine rose with large purplish red blotch. Large flowers and nearly the whole spike opens at once. The Australian exhibition type of ten or more open bloom. First size bulbs 10c each.

SHIRLEY TEMPLE (Pruitt 1937 introduction) Mid-season. Light cream with a rich creamy yellow throat. Large, ruffled, six-inch florets, 6-7 open at one time. A seedling of Picardy. Tall, vigorous grower. Flower of good texture and substance. The aristocrat of Gladiolus today. First size bulbs \$5.00 each. Bulblets 50c each, 10 for \$4.00.

SILVER COMET (Kunderd) Mid-season. Creamy white with light violet feather on lower petal. Tall graceful plant. Five-inch florets with wide open, recurved petals of excellent texture. First size bulbs 5c each.

SONATINE (Pfitzer) Early mid-season. Atlas-rose with small, cherry-red blotch. The florets are exceptionally large, having very broad petals, are strongly attached to the stems which grow to a height of 5-6 feet and withstand practically all weather conditions. First size bulbs 10c each.

TINAMBA (Errey) Late. Pale pink flaked with salmon rose. The center petals being marked and shaded with mauve and cream. Very large spreading flowers. A real beauty with many open flowers of exhibition quality. First size bulbs 10c each.

TIP-TOP (Pfitzer) Early mid-season. A wonderful, warm scarlet red. A large, sturdy novelty carrying 5 to 6 wide-open, flat flowers of real "Pfitzer" type open at once. First size bulbs 10c each.

VAGABOND PRINCE (Palmer 1935 introduction) Mid-season. Glowing garnet brown with warm, flame-scarlet blotch. 8-10 open bloom. A seedling of Picardy and a gorgeous novelty of a most unusual color. First size bulbs 50c each. Bulblets \$3.00 per 100.

YUKON (Kunderd) Late. Intensely ruffled, beautiful white which when first opened has a rich cream hue which fades whiter as flower ages. A very aristocratic and lovely new Gladiolus for home decoration. First size bulbs 10c each.

SPECIAL OFFER -- Hunter's Trial Garden Novelty Collection

1 bulb each of the above 20 varieties as offered above (20 bulbs, value \$15.00)
for only

\$10.00

Correctly labeled and carefully packed. Net Cash with order. Prepaid to any address in the U. S. A. This offer made solely that you may try these new Gladiolus in your garden. We would appreciate hearing your opinion of these and a report of your success with same this autumn.

GEO. W. HUNTER, Grower, R. F. D. 4, Dowagiac, Mich.

"Depend on Hunter for Gladiolus"

Twenty-five Other Hunter Favorites

For Forcing or Planting Out-of-Doors

All of these varieties have been thoroughly tested and grown for several seasons here at Dowagiac, Michigan

BAGDAD (Palmer) Late Mid-season. Smoky, old rose somewhat darker toward the edge and lighter in the throat. Has a faint creamy blotch marked with pink but it is practically a smoky self color. 6-8 or even more immense blooms open at a time. First size bulbs \$20.00 per 1000, second size \$16.00.

CARDINAL PRINCE (Kunderd) Early mid-season. Self-colored cardinal. Called the perfect red. Flowers large and of good form, six to eight open at a time. A fine forcer and more popular each year. Second size bulbs \$12.00 per 1000, third size \$9.00.

COMMANDER KOEHL (Pfitzer) Mid-season. Dark, scarlet red and probably the most desirable dark red available today. Wide open flowers which catch the eye. First size bulbs \$25.00 per 1000, second size \$20.00, third size \$16.00.

DUNA (Palmer) Mid-season. Soft, pinky buff shading to pale yellow at base of lip petals. Back of petals a hue darker. A beautiful, clear, distinct, new color. 5-6 good size blooms open and a very fine florists' flower. It is a special favorite of the ladies. First size bulbs \$25.00 per 1000, second size \$20.00, third size \$16.00.

DREAM O' BEAUTY (Zimmer) Mid-season. Large rose-red. Very popular. Distinct, tall, strong grower. A fine variety for the garden and as a cut flower in spite of the fact that sometimes the blooms are none too well placed. In big demand. First size bulbs \$32.00 per 1000, second size \$25.00.

EDITH ROBSON (Brown) Mid-season. Large, light salmon-rose with red blotch. Tall, strong plant. Exhibition type, ten to twelve well placed blooms. First size \$20.00 per 1000, second size \$16.00.

GOLDEN FRILLS (Kunderd) Very early. Deep, rich daffodil yellow, with pronounced pink markings on lower petals. Intensely ruffled and unusual in form. An outstanding primulinus. First size bulbs \$14.00 per 1000, second size \$10.00, third size \$6.00.

GREEN LIGHT (Pfitzer 1934) Early mid-season. The especial charm of this variety arises from the peculiar greenish gloss, which overlays the milky-white of the large, well formed, slightly ruffled florets; this is particularly pronounced in the bud stage. Very rare novelty. Stocks limited. First size bulbs only \$2.00 each.

KING OF ORANGES (Kunderd) Early mid-season. Large clean, clear orange. Vivid color that commands attention. Useful for landscape plantings as well as home decoration. Florists should get acquainted with this variety on account of its color combination possibilities. First size bulbs \$20.00 per 1000, second size \$16.00, third size \$12.00.

LADY MARIE (Zimmer) Very early. Warm salmon. Self color although some lighter in the throat. Deserves a trial as an early, commercial cut flower. Tremendous propagator and a good forcer. Stands heat and drought much better than many older varieties. The earliest Gladiolus to bloom in our fields last season. First size bulbs \$25.00 per 1000, second size \$20.00.

LOUIS HEMON (Lemoine) Late mid-season. You will think of a circus clown when you see this Glad, yet you will admit it has an appeal and a charm all its own. Color is yellow and orange-red in striking combination. Form and arrangement also peculiar, yet well adopted to floral use. Children prefer this glad to all others, as do many fathers and mothers. Rare novelty, stocks very limited. Second size bulbs \$40.00 per 1000, third size \$32.00.

MARGARET FULTON (Ogrodnichek) Second early. Clear, rich, soft, dark salmon of a beautiful distinct hue. 6-8 perfectly placed, medium size blooms open. This is one of the finest cut flower varieties grown. Second size \$20.00 per 1000, third size \$16.00.

MEERSCHAUM (Pfitzer 1935) Mid-season. Color a light ochre, overlaid reddish orange which is very distinctive. The florets, opening 5 to 6 at a time, are large, slightly ruffled, and well placed on very long stems. Rare novelty, stocks very limited. First size bulbs only \$5.00 each.

MAID OF ORLEANS (Pfitzer) Early mid-season. Beautiful milky white with cream throat. Tall, vigorous grower with eight or more well placed blooms open at a time. Very popular and already recognized as a leader for both exhibition and commercial purposes. First size bulbs only \$32.00 per 1000.

PAUL PFITZER (Pfitzer) Early mid-season. The best dark violet-red Gladiolus ever offered. Heavily ruffled with very large flowers. Strong and healthy grower. Second size bulbs \$20.00 per 1000, third size \$16.00.

MINUET (Coleman) Late mid-season. Beautiful, clear lavender with good size and fine placement. Substance extra good. A standard by which others are judged. First size bulbs only \$25.00 per 1000.

PRIMROSE PRINCESS (Salbach) Late. Very large primrose yellow. 5-7 open at one time. Tall and considered the leading light yellow. First size bulbs \$16.00 per 1000, second size \$12.00, third size \$9.00.

RUTH HUNTINGTON (Kunderd) Late mid-season. Violet lilac-pink, with deeper velvety red blotch on lower petals. Worthy of a place in every planting no matter how small. Nicely ruffled and artistically arranged on the spike. Late forcer. First size bulbs \$16.00 per 1000, second size \$12.00, third size \$9.00.

THE ORCHID (Sprague) Mid-season. The best laciniated Gladiolus grown for florists' use. Lavender-orchid color. Greatly appreciated by those artistically inclined. First size bulbs \$20.00 per 1000, second size \$16.00, third size \$12.00.

SCHWABEN GIRL (Pfitzer) Early. Large pure pink of a color hue that commands attention. Outstanding at recent exhibitions. A mighty promising Gladiolus. First size bulbs only \$55.00 per 1000.

TROUBADOUR (Pfitzer) Late mid-season. Distinctive, glistening, bright violet purple. Excellent flowering spike of a rich, vivid color that is new in Gladiolus. First size bulbs \$20.00 per 1000, second size \$16.00.

WASAGA (Palmer) Early mid-season. A beautiful, clear, glowing buff with wide open, ruffled blooms. 4-5 good size blooms open at a time though sometimes opens more. A clear, clean, self color that has set a standard of perfection for florists' use. Outstanding in all our 1937 displays. First size bulbs \$25.00 per 1000, second size \$20.00, third size \$16.00.

W. H. PHIPPS (Diener) Late. LaFrance pink, overlaid with light rose-salmon. Lighter towards center with lightly speckled ruby throat markings. From 10 to 15 florets open at a time which will cause you to exclaim with wonder. Until the advent of Picardy this was the "King of Gladiolus". Still deservedly popular. Second size bulbs only \$12.00 per 1000.

WURTEMBERGIA (Pfitzer) Mid-season. Fiery scarlet with a cream white throat. Large blooms on a tall, straight spike. A stunning color combination already recognized as a leading commercial variety. First size bulbs \$32.00 per 1000, second size \$25.00.

ZONA (Kunderd) Early. Charming pink and yellow combination giving a three-tone color effect. A dainty, graceful glad that is early, sure, and very, very vigorous. First size bulbs \$12.00 per 1000, third size \$7.00.

100 Bulbs of a variety at the 1000 rate. For smaller quantities add 20%.

SPECIAL SURPRISE COLLECTION

50 Bulbs each of 10 named varieties (500 Bulbs) our choice from any surplus we may have but labeled correctly and carefully packed for you in select 2nd size, (1 1/4" - 1 1/2") for only ----- F. O. B. Dowagiac. Net Cash with order.

\$3.89

This offer made solely as an advertising proposition to build new business and make new friends.

Hunter's Prize Winning Collection of Florists' Favorite Gladiolus

1938 marks the 21st year that I have been growing Gladiolus. In these 21 years over two thousand varieties have come under my personal observation and many of these have been thoroughly tested. While all Gladiolus are beautiful, those florists and growers who make money must plant profitable, money-making varieties. When you force a Gladiolus bulb, you want the maximum percentage of salable bloom. You want colors you can use and flowers that will stand some handling. You must have varieties that will pay out over and above production costs when the flowers are sold. With these points in mind and with a background of twenty-one years' actual growing and working with the Gladiolus, I am pleased to present to the florists of America a representative collection of useful, prize winning, commercial Gladiolus.

LA PALOMA (Dusinberre) **Second early.** Tall, vivid orange. A new and distinctive color and one of the best orange varieties with 4-6 open. Good for local florist use but sometimes does not open well when shipped. First size bulbs \$20.00 per 1000, second size \$16.00, third size \$12.00.

MORAVIAN (Kunderd). **Second early.** Beautiful florists' lavender. Nicely ruffled and a charming, useful flower. 2nd size bulbs \$10 per 1000, 3rd \$8.

MRS. P. W. SISSON (Coleman) **Early mid-season.** Beautiful, clear cameo pink. Many large, open florets on a long flowering spike but somewhat lacking in stem. First size bulbs \$16.00 per 1000, second size \$12.00, third size \$9.00.

PFITZER'S TRIUMPH (Pfizer) **Early mid-season.** Enormous blooms of a bright, orange red color with small deeper throat blotch. Almost a self color, two to four blooms open at once. Not desirable as an outdoor flower on account of wilting down in strong sun, and the fact that it needs staking to withstand rain and wind. Has created a sensation in the showrooms around the world. 1st size bulbs \$16.00 per 1000, 2nd size \$12.00.

PICARDY (Palmer) **Late mid-season.** Soft shrimp pink, clear and clean, with a blotch of light flesh pink which blends back into the main color. Seven to ten open florets which measure six inches across on a tall, strong spike. A perfect color, a giant in size and the most sensational variety in recent years. We are about sold out. Sold only in collection, see special offer below.

VIRGINIA SKELLY (Kunderd-Skelly) **Early mid-season.** Dainty, graceful, ruffled pink and cream. General color probably best described as blush. Virginia Skelly is a vigorous, free blooming florists' Gladiolus that will stand drought, hot weather and poor soil conditions better than any variety of this color so far introduced. Stock scarce. Sold only in collection. See special offer below.

YVONNE (Krelage) **Second early.** Large and lovely blotched blush. Truly sensational. Very vigorous. The popularity of this variety increases regardless of the hundreds of new varieties introduced each season. 1st size bulbs \$16 per 1000, 2nd \$12, 3rd \$9.



Picardy from No. 6 Bulb. Believe it or not you can grow them just as big yourself. Our price No. 6, \$2.00 per 1,000.

5 Great Mixtures to Choose From

For Every Purse and Purpose

CHEAP STANDARD MIXTURE

Most for the money, for the chap who must meet competition or thinks he must. Good sound bulbs. First size \$10.00 per 1000, second size \$7.00, third size \$5.00, fourth size \$4.00.

REGULAR FLORISTS' MIXTURE

Our Specialty. Known wherever good glads are grown. Ten acres devoted to this mixture every year. A rainbow of colors in the varieties that are most popular. First size \$12.00 per 1000, second size \$9.00, third size \$7.00, fourth size \$5.00.

SPECIAL EXHIBITION MIXTURE

Large flowering show varieties. Blended to represent a modern collection of good Gladiolus. Prize winners everywhere. First size \$14.00 per 1000, second size \$10.00, third size \$8.00, fourth size \$6.00.

PRIMULINUS MIXTURE

Our own blend of favorite cut flower primulinus varieties. First size \$10.00 per 1000, second size \$7.00, third size \$5.00, fourth size \$4.00.

FANCY BLENDED MIXTURE

Our new 1938 blend of ten giant Gladiolus blended together in equal proportions. First size \$16.00 per 1000, second size \$12, third size \$9.00, fourth size \$7.00.

SPECIAL OFFERS

Hunter's Prize Winning Special Florists' Collection, 50 bulbs each of above 12 varieties in second size bulbs (600 bulbs in all, value \$8.40) correctly labeled and carefully packed for \$5.00
F. O. B. Dowagiac, Net Cash with order.

\$5.00

A double collection, or 100 bulbs each of the above 12 varieties in second size, for only \$9.50, and with every double collection sold before April 15th, will include three bulbs of the new pink gladiolus, Mrs. E. J. Heaton, gratis for trial.

\$9.50



A Block of Moravian

HUNTER'S 1938 WHOLESALE GLADIOLUS LIST

Special Offering for Cash with Order



TERMS AND CONDITIONS OF SALE

With these prices all previous quotations are withdrawn. (Mar. 10, 1938.)

All Bulbs are sold F. O. B. Dowagiac, Michigan, and travel at risk of purchaser.

All Bulbs offered in this list are healthy, free of thrips, true-to-name, and strictly up to size. We do not substitute without permission. Mention second choice in ordering if you have same.

Delivery on demand. We ship daily. If you want a rush order kindly mark order "RUSH".

All bulbs offered subject to prior sale and to any and all contingencies beyond our control.

Terms — Net Cash. We have priced stock to sell and it will be to your advantage to order early. Anticipate your spring requirements and mail your orders now. 10% Deposit will hold for April Delivery.

Gladiolus Bulbs Ready Now - Daily Shipments by Express

Rush Orders can often be handled more rapidly if you mention
 second choice when ordering or allow us to substitute similar colors

Mechanically Graded, Hand Selected Bulbs. Forcing Varieties marked "F", the earliest ones "EA. F."

Variety	Color	Per 1,000 Bulbs			Variety	Color	Per 1,000 Bulbs		
		No. 1	No. 2	No. 3			No. 1	No. 2	No. 3
Bagdad	Large smoky rose	\$20.00	\$16.00		Minuet "F"	Large lavender	25.00		
Berty Snow	Large rosy lavender	14.00	10.00		MORAVIAN "F"	Ruffled lavender	\$10.00	\$8.00	
BETTY NUTHALL "F"	Large orange-pink	14.00	10.00		Morocco	Dark black-red	20.00	16.00	12.00
BREAK O' DAY "F"	Early pink	14.00	10.00	6.00	Mrs. E. J. Heaton	Giant salmon	55.00		
Cara Mia "EA.F"	Early pink	14.00	10.00	8.00	Mrs. Frank Pendleton "F"	Popular pink	12.00	9.00	
Cardinal Prince	Cardinal red		12.00	9.00	MRS. P. W. SISSON "F"	Large cameo pink	16.00	12.00	9.00
Caruso	Early large red	16.00	12.00	9.00	ORANGE QUEEN "F"	Orange-yellow	7.00		
Chas. Dickens	Deep violet purple	20.00			Paul Pfitzer	Ruffled violet red	20.00	16.00	
Commander Koehl	Large dark red	25.00	20.00	16.00	Pfitzer's Triumph	Mammoth orange-red	16.00	12.00	
COPPER BRONZE "F"	Copper & bronze	9.00	6.00		Primrose Princess	Large light yellow	16.00	12.00	9.00
Dream O' Beauty	New rose-red	32.00	25.00		Ruth Huntington "F"	Ruffled orchid	16.00	12.00	9.00
Edith Robson	Light salmon rose	20.00	16.00		Schwaben Girl "EA.F"	Early pure pink	55.00		
E. J. SHAYLOR "F"	Ruffled rose-pink	16.00	12.00	9.00	Silver Comet	New white	32.00	25.00	20.00
FLAM'G SWORD "EA.F"	Early red				Sonatine	New atlas rose	55.00	40.00	32.00
GIANT NYMPH "F"	Large popular pink	14.00	10.00		SOUVENIR "EA.F"	Bright yellow	12.00	9.00	7.00
Gloriana	Orange-salmon		10.00	8.00	THE ORCHID	Laciniated orchid	20.00	16.00	12.00
GOLD EAGLE "EA.F"	Early yellow	12.00	9.00	7.00	Tip-Top	New bright red	55.00	40.00	
GOLDEN DREAM	Late yellow	14.00	10.00	6.00	Troubadour	Violet-purple	20.00	16.00	
GOLDEN FRILLS "EA.F"	Ea. ruffled yellow	14.00	10.00	6.00	Wasaga "F"	New buff	25.00	20.00	16.00
Halley "F"	Early salmon	16.00	12.00	9.00	WH. BUTTERFLY "EA.F"	Early white	16.00	12.00	9.00
Helen Wills	Large white	16.00	12.00	9.00	W. H. Phipps	Popular pink	12.00		
HELGA "F"	Popular salmon			6.00	YEL. FAVORITE (K) "F"	Large light yellow	7.00		
King of Oranges "F"	Excellent orange	20.00	16.00	12.00	Yukon	New ruffled white	40.00	32.00	
Lady Marie "EA.F"	Earliest salmon	25.00	20.00		YVONNE	Large blush	16.00	12.00	9.00
LaPaloma "F"	Tall orange	20.00	16.00	12.00	ZONA "EA.F."	Pink combination	12.00	7.00	
Longfellow	Pure pink		12.00	9.00	Primulinus Mixture	Best blend	10.00	7.00	5.00
LOS ANGELES "F"	Shrimp pink	12.00	9.00	6.00	Cheap Standard Mixture	Very good	10.00	7.00	5.00
Margaret Fulton	Warm salmon		20.00	16.00	Regular Florists' Mixture	Extra good	12.00	9.00	7.00
Marmora	Giant smoky mauve	20.00			Special Exhibition Mixture	Wide color range	14.00	10.00	8.00
MING TOY "F"	Buff yellow	12.00	9.00	6.00	Fancy Blended Mixture	Equal proportions	16.00	12.00	9.00

100 Bulbs of a variety at the 1000 rate, for smaller quantities add 20%.

Like to Sample Hunter Gladiolus?

Here is your opportunity to get acquainted with our clean true bulbs at little cost. Pin a dollar bill, money order or personal check to this coupon, sign your name and address. We will ship at once our Ten-Ten Collection by parcel post, C. O. D. for postage due, 10 each of 10 kinds, namely, Bagdad, Betty Nuthall, Dr. F. E. Bennett, Golden Dream, Pfitzer's Triumph, Mrs. P. W. Sisson, Picardy, Primrose Princess, Wasaga, Yvonne. 100 Bulbs in all, correctly labeled and packed separately in select 3rd size bulbs (1"-1 1/4"). All of these varieties are fully described in this circular, they are representative of the modern commercial Gladiolus.

Mr. Florist: This is a good collection for that enthusiastic Gladiolus garden customer. \$3.00 to \$4.00 being a fair retail price.

Enclosed find \$1.00 for your 10-10 collection.

Ship at once by Parcel Post C. O. D. for postage due.

Name _____

Address _____

City _____ State _____

Mail at once to Geo. W. Hunter, Grower, Dowagiac, Michigan

PICARDY